

# Exhibit 96

**From:** Chaheti Bansal <chaheti@google.com>  
**To:** Stuart Vardaman <svardaman@google.com>  
**Received:** Thu, 6 Dec 2018 08:31:42 -0800  
**Subject:** Re: [Review Required] 12/5 Diane Greene Cloud Report  
**Cc:** Casey Meadows <cmeadows@google.com>

Hi Stuart -

Thanks for flagging - can you check the below screenshots for me? I think I got confused because the Global Client Lead Financial Services had a VP level listed and Vertical Lead Financial Services one had a Director level listed. Let me know if the levels don't matter right now and I will just make sure I always focus on the Vertical Lead role.

Job Title	Level	Conf.	Search Stage	Days Open	Search Status & Details
Financial Services Vertical Lead	8-9	N	04. Final Interviews	414	<p>12/3: *This is a VP role. Diane's pending transition put us in a holding pattern for the past number of weeks* Recruiter needs direction from Tariq.</p> <p>Upcoming interviews: N/A - both candidates have been asked to wait quite a long time.</p> <p>Interviewed still considering: [REDACTED] completed panels with good feedback - [REDACTED] compensation is higher than the other VP's in Tariq's org. [REDACTED] met Diane Greene on 10/11 at Next (London). Waiting for headcount to be approved.</p> <p>Context:</p> <ul style="list-style-type: none"> <li>- Rationale: New business area.</li> <li>- History: The search was technically open late 2017, but the Cloud org was not ready to focus on it yet due to some changes in the org.</li> </ul> <p>Kick-off: early/mid-February 2018.</p>

Job Title	Level	Conf.	Search Stage	Days Open	Search Status & Details
Global Client Director, Financial Services, Google Cloud	10-10	N	03. Initial Onsite Interviews	99	<p>12/3:</p> <p>Upcoming interviews: [REDACTED] met with Googler Stuart Breslow (strong feedback) TBD on next steps. [REDACTED] with Tariq (1/17 - waiting on feedback) [REDACTED] - TBD on next steps. It is likely that we could hire each of these 3 candidates.</p> <p>Context:</p> <ul style="list-style-type: none"> <li>- Rationale: New role to focus on FS industry; part of the Global Client rollout in Tariq's org.</li> <li>- History: [REDACTED] was originally a candidate for the VP, FS position. She didn't quite have the scope to be a VP level. She is strong for this role, and he has very good feedback.</li> </ul>

On Thu, Dec 6, 2018 at 8:22 AM Stuart Vardaman <svardaman@google.com> wrote:

Chaheti and Casey -

This is the wrong information for the VP, Financial Services - the candidates listed there are actually for the Financial Services Global Client Lead role.

The info should read:

\* Diane's pending transition put us in a holding pattern for the past number of weeks\*  
 Recruiter needs direction from Tariq. Also waiting on headcount approval.  
 Candidates:

- [REDACTED] completed panels with good feedback - [REDACTED]'s compensation is higher than the other VP's in Tariq's org.
- [REDACTED]: (internal to Google - [teams link](#)) Completed panels with positive feedback. Recruiter recommends [REDACTED] as a superior candidate to [REDACTED].
- [Ulku Rowe](#): (internal to Google - [teams link](#)) Completed panels with the exception of meeting Diane Greene. Feedback is that she is junior for the VP role. The org has been reluctant to close her out.

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